

The Trust  
is forecasting  
distributions  
for FY22 of  
**7.25%<sup>1</sup>**

# RG46 INVESTMENT UPDATE

**MPG Retail Brands Property Trust**

ARSN: 122 578 741



Cordelia Collections' new store fitout at Rocks Central

**We are pleased to provide you with an update to the Product Disclosure Statement (PDS) of the MPG Retail Brands Property Trust (ARSN 122 578 741) (Trust) dated 1 October 2007. This Investment Update is issued by MPG Funds Management Ltd (MPG or RE) (AFSL 227114, ACN 102 843 809) in its capacity as Responsible Entity for the Trust and should be read in conjunction with the PDS.**

The team have been working hard on lease renewals and valuations during the March quarter and we are pleased to provide the following update.

At Beaudesert Central we are pleased to confirm that Subway has entered into new five year lease.

At HomeCentral Warrnambool, Forty Winks has exercised their option for a five year term and Lincraft exercised

their option for a further seven year term.

At Sarina Shopping Centre, Sarina Nails entered into a new two year lease.

At Rocks Central, The Reject Shop has exercised their option for a further five year term, ladies fashion retailer Cordelia Collections also exercised their option for a five year term as well as relocating the store within the centre as part of the

expansion plans for Blooms the Chemist. The property was recently revalued at \$12.5 million.

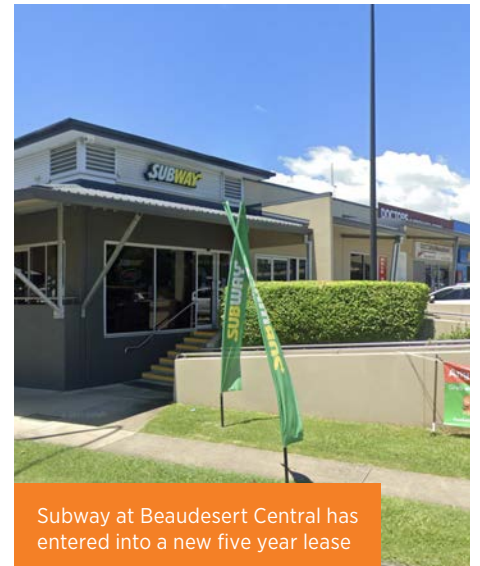
Coles Moss Vale was revalued to \$11.2 million from \$9.2 million during the period, which was a strong improvement.

All other properties in the Trust are performing to expectations.

The distribution for the March 2022 quarter will be 1.8125 cents per unit.



Coles Moss Vale showing strong revaluation to \$11.2 million



Subway at Beaudesert Central has entered into a new five year lease

# RG46 Best Practice Disclosure Principles

In September 2008 and updated in March 2012, the Australian Securities and Investment Commission issued Regulatory Guide 46 “Unlisted property schemes- improving disclosure for retail investors” (RG46). RG46 sets out six benchmarks and eight disclosure principles which, if followed, ASIC believes will help investors understand, compare and assess risks and returns across investments in unlisted property schemes.

Set out below is a table which lists each benchmark and disclosure principle. The information will be updated whenever there is a material change to the Trust and not less than each half year. Updated information will be available at [www.mpgfm.com.au](http://www.mpgfm.com.au).

Benchmarks		Benchmarks Met?
<b>1. Gearing Policy</b>	MPG maintains and complies with a written policy that governs the level of gearing at an individual credit facility level.	Yes
<b>2. Interest Cover Policy</b>	MPG maintains and complies with a written policy that governs the level of interest cover at an individual credit facility level.	Yes
<b>3. Interest Capitalisation</b>	Any interest expense of the Trust is not capitalised.	Yes
<b>4. Valuation Policy</b>	MPG maintains and complies with a written valuation policy in relation to the assets of the Trust.	Yes
<b>5. Related Party Transactions</b>	MPG maintains and complies with a written policy on related party transactions, including the assessment and approval processes for such transactions and arrangements to manage conflicts of interest.	Yes
<b>6. Distribution Practices</b>	The Trust will only pay distributions to Investors from its cash from operations (excluding borrowing) available for distribution.	Yes

## GEARING RATIO

This indicates the extent to which the Trust’s property assets are funded by interest bearing liabilities. It gives an indication of the potential risks the Trust has in terms of its level of borrowings due to, for example, an increase in interest rates or reduction in property values. The gearing ratio is a risk factor that retail investors should weigh up against the Trust’s rate of return.

The gearing ratio of the Trust is 46% based on the latest unaudited financial statements at 31 March 2022 and calculated by dividing total interest bearing liabilities by total assets.

## INTEREST COVER RATIO

This indicates the Trust’s ability to meet its interest payments on borrowings from earnings. Interest cover measures the ability of the Trust to service interest on debt from earnings. It provides an indication of the Trust’s financial health and is used to analyse the sustainability and risks associated with the Trust’s level of borrowing.

The interest cover of the Trust is 3.93 times based on the latest unaudited financial statements at March 2022 and calculated by dividing EBITDA (earnings before interest, tax, depreciation and amortisation) by the interest expense.

## SCHEME BORROWINGS

This disclosure helps investors understand the significant risks associated with the Trust as a result of borrowing as well as the maturity dates of borrowings.

Borrowing maturity and credit facility expiry profiles are important information where a Trust borrows to invest. Credit facilities that are due to expire within a relatively short time frame can be a significant risk factor, especially in periods where credit is more difficult and expensive to obtain. A failure to renew borrowing or credit facilities can adversely affect the Trust’s viability. Breaches of a loan covenant may result in the lender being able to require immediate repayment of the loan or impose a freeze on further drawdowns on the credit facility. Amounts owing to lenders and other creditors of the Trust rank before an investor’s interest in the Trust.

The Trust has borrowings of \$67,485,000 which is secured against the properties held by the

Trust as a first ranking charge. The amount owing to lenders and other creditors rank before an investor’s interest in the Trust.

The LVR covenants of the loan are 60% of the value of the properties and the Interest Cover Ratio covenant is 2 times. MPG confirms that the Trust is within these covenants and no breaches of these covenants have occurred to date. In the event that MPG is replaced as RE this will trigger a default event and the loan may be immediately due and payable to the lender.

The Bank borrowings are currently 43% hedged and mature in March 2023.

## PORTFOLIO DIVERSIFICATION

This information addresses the Fund’s investment practices and portfolio risk.

The quality of the properties held by the Trust, including the quality of leases entered into over these properties, is a key element in the financial position and performance of the Trust. Generally, the more diversification in the portfolio, the lower the risk that an adverse event affecting one property or one lease will put the overall portfolio at risk.

The Trust also holds investments valued at \$13.2 million with independent valuations conducted in other unlisted property trusts also managed by MPG. The investment strategy of the Trust is explained on page 6 of the PDS.

The properties contained in the Trust have a combined value of \$129.2 million at 31 March 2022 comprising Village Lakeside Pakenham \$23.25 million, HomeCentral Warrnambool \$23.75 million, Target Kadina \$5.5 million, Rocks Central Shopping Centre \$12.5 million, Coles Moss Vale \$11.2 million, Beaudesert Central Shopping Centre \$17.5 million, Seacrest Shopping Centre \$16.5 million, Nambour \$6 million and Sarina Village Shopping Centre \$13 million.

Occupancy across the Trust is 98%. The properties have a weighted average lease expiry of 3.89 years as at March 2022. The top five tenants of the Trust by Net Lettable Area are: Woolworths (23%), Bunnings (19%), Coles (17%), Kmart (8%) and Forty Winks (5%).

## RELATED PARTY TRANSACTIONS

This will help Investors understand and assess

the approach MPG takes to transactions between MPG and its related parties. All related party transactions have been approved by the Board of Directors of MPG and are undertaken on an arm’s length basis under normal terms and conditions. All related party transactions are outlined on page 53 of the PDS.

## DISTRIBUTION PRACTICES

This will help Investors understand how the Trust will help fund distributions to Unitholders and whether distributions are sustainable.

MPG will make distributions to Unitholders on a quarterly basis in arrears or such other time as MPG is permitted to do so under the Constitution. Anticipated distributions for future periods will be sourced from net Trust income. The distribution for the quarter ended March 2022 will be paid at a rate of 1.8125 cents per unit which results in an annualised distribution of 7.25 cents per unit.

## WITHDRAWAL ARRANGEMENTS

Information on how and when Investors may be able to exit their investment in the Trust.

The Constitution allows Unitholders to withdraw in limited circumstances. An investment in the Trust is to be considered illiquid. The Trust is to be considered a long term investment of seven years with the exit mechanism as outlined on page 22 of the PDS. The MPG Retail Brands Property Trust is due to rollover at the end of the June 2022 quarter and correspondence relating to this rollover will be sent to existing investors in early July 2022. The final Withdrawal Price will be based on the net assets contained in the audited financial statements less anticipated selling costs. We anticipate that the final external audit will be completed by the end of September 2022.

## NET TANGIBLE ASSETS

The net tangible assets (NTA) value disclosure gives Investors information about the value of the tangible or physical assets of the Trust and is calculated as (Net Assets-Intangible Assets+ other adjustments) divided by number of units on issue.

Based on the most recent unaudited financial statements as at March 2022, the NTA of the Trust is \$1.17.