

**MPG**funds  
management

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ACN: 102 843 809 AFSL:227114

# RG46 INVESTMENT UPDATE

**MPG Bulky Goods Retail Trust**

ARSN: 105 947 199

**All properties  
remain fully let**Bank debt rolled over  
for a new three  
year term

Dubbo Homemaker Centre, NSW

We are pleased to provide you with an update to the Product Disclosure Statement (PDS) of the MPG Bulky Goods Retail Trust (ARSN 105 947 199) (Trust) dated 24 May 2005. This Investment Update is issued by MPG Funds Management Ltd (MPG or RE) (AFSL 227114, ACN 102 843 809) in its capacity as Responsible Entity for the Trust and should be read in conjunction with the PDS.

The MPG Bulky Goods Retail Trust holds four large format retail centres located in Chirnside Park (Vic), Mildura (Vic), Browns Plains (QLD) and Dubbo (NSW).

We are pleased to confirm that the bank debt facility was rolled over for a new three year term with a major lending institution. We are

also currently entering into suitable interest rate hedging arrangements for the Trust to mitigate interest rate risk.

The Trust remains fully let and from all reports the tenants continue to trade in accordance with expectations.

The distribution from the Trust will be revised to 4.3 cents per unit for the March 2024 quarter. This equates to a forecast return of 17.2<sup>1</sup> cents per unit for the financial year ending 30 June 2024, providing a strong return in the current market.



Mildura Homemaker Centre, VIC



Browns Plains, QLD



Chirnside Homemaker Centre, VIC

# RG46 Best Practice Disclosure Principles

In September 2008 and updated in March 2012, the Australian Securities and Investment Commission issued Regulatory Guide 46 'Unlisted property schemes - improving disclosure for retail investors' (RG46). RG46 sets out six benchmarks and eight disclosure principles which, if followed, ASIC believes will help investors understand, compare and assess risks and returns across investments in unlisted property schemes.

Set out below is a table which lists each benchmark and disclosure principle. The information will be updated whenever there is a material change to the Trust and not less than each half year. Updated information will be available at [www.mpgfm.com.au](http://www.mpgfm.com.au).

Benchmarks		Benchmarks Met?
1. Gearing Policy	MPG maintains and complies with a written policy that governs the level of gearing at an individual credit facility level.	Yes
2. Interest Cover Policy	MPG maintains and complies with a written policy that governs the level of interest cover at an individual credit facility level.	Yes
3. Interest Capitalisation	Any interest expense of the Trust is not capitalised.	Yes
4. Valuation Policy	MPG maintains and complies with a written valuation policy in relation to the assets of the Trust.	Yes
5. Related Party Transactions	MPG maintains and complies with a written policy on related party transactions, including the assessment and approval processes for such transactions and arrangements to manage conflicts of interest.	Yes
6. Distribution Practices	The Trust will only pay distributions to Investors from its cash from operations (excluding borrowing) available for distribution.	Yes

## GEARING RATIO

This indicates the extent to which the Trust's property assets are funded by interest bearing liabilities. It gives an indication of the potential risks the Trust has in terms of its level of borrowings due to, for example, an increase in interest rates or reduction in property values. The gearing ratio is a risk factor that retail investors should weigh up against the Trust's rate of return.

The gearing ratio of the Trust is 55% based on the latest unaudited financial statements at 31 March 2024 and calculated by dividing total interest bearing liabilities by total assets.

## INTEREST COVER RATIO

This indicates the Trust's ability to meet its interest payments on borrowings from earnings. Interest cover measures the ability of the Trust to service interest on debt from earnings. It provides an indication of the Trust's financial health and is used to analyse the sustainability and risks associated with the Trust's level of borrowing.

The interest cover of the Trust is 2.26 times based on the latest unaudited management accounts at 31 March 2024 and calculated by dividing EBITDA (earnings before interest, tax, depreciation and amortisation) by the interest expense.

## SCHEME BORROWINGS

This disclosure helps investors understand the significant risk associated with the Trust as a result of borrowing as well as the maturity dates of borrowings.

Borrowing maturity and credit facility expiry profiles are important information where a Trust borrows to invest. Credit facilities that are due to expire within a relatively short timeframe can be a significant risk factor, especially in periods where credit is more difficult and expensive to obtain. A failure to renew borrowing or credit facilities can adversely affect the Trust's viability. Breaches of a loan covenant may result in the lender being able to require immediate repayment of the loan or impose a freeze on further drawdowns on the credit facility. Amounts owing to lenders and other creditors of the Trust rank before an investor's interest in the Trust.

The Trust has a bank loan amount of \$60,225,000 and is secured against the properties held by the Trust (namely the Chirnside, Mildura and Dubbo Homemaker Centres and Browns Plains) as a first ranking charge. The amount owing to lenders and other creditors rank before an investor's interest in the Trust.

The LVR covenants of the loan are 55% of the value of the properties and the Interest Cover Ratio covenant is 1.6 times. MPG confirms that the Trust is within these covenants and no breaches of these covenants have occurred to date. In the event that MPG is replaced as RE this will trigger a default event and the loan may be immediately due and payable to the lender.

## PORTFOLIO DIVERSIFICATION

This information addresses the Fund's investment practices and portfolio risk. The quality of the properties held by the Trust, including the quality of leases entered into over those properties, is a key element in the financial position and performance of the Trust. Generally, the more diversified the portfolio, the lower the risk that an adverse event affecting one property or one lease will put the overall portfolio at risk.

The four bulky goods retail properties contained in the Trust are located in Victoria, Queensland and New South Wales, and have a combined value of \$109.86 million. This is represented by 78% of property value being held in Victoria, 10% in Queensland and 12% in New South Wales. The Mildura Homemaker Centre was valued by the Directors at \$29.6 million in June 2023 with the most recent Independent Valuation of \$27.5 million in March 2022. The Chirnside Homemaker Centre was valued by the Directors at \$55.5 million in June 2023 with the most recent Independent Valuation of \$57.5 million in March 2022. Browns Plains was valued by the Directors at \$10.85 million in June 2023 with the most recent Independent Valuation of \$11.50 million in March 2022. The Dubbo Homemaker Centre's most recent Independent Valuation in November 2022 is \$13.36 million.

The properties have a weighted average lease expiry of 2.9 years as at 31 March 2024. All properties are currently 100% occupied. The top tenants of the Trust by Net Lettable Area are: Fantastic Furniture (13%), Rebel Sport (8%),

United Petroleum (7%), Provincial Home Living (5%), The Good Guys (5%), Nick Scali (5%) and Petbarn (5%). The Investment Strategy of the Trust is explained on page 5 of the PDS.

## RELATED PARTY TRANSACTIONS

This will help Investors understand and assess the approach MPG takes to transactions between MPG and its related parties. All related party transactions have been approved by the Board of Directors of MPG and are undertaken on an arm's length basis under normal terms and conditions. MPG is in compliance with its stated policies and procedures for related party activities.

## DISTRIBUTION PRACTICES

This will help Investors understand how the Trust will fund distributions to Unitholders and whether distributions are sustainable.

MPG will make distributions in relation to Unitholders on a quarterly basis in arrears or such other time as MPG is permitted to do so under the Constitution. Anticipated distributions for future periods will be sourced from net Trust income. The distribution for the quarter ended March 2024 will be at 4.5 cents per unit. The forecast distributions for the financial year ending 30 June 2024 is 17.2<sup>1</sup> cents per unit.

## WITHDRAWAL ARRANGEMENTS

Information on how and when Investors may be able to exit their investment in the Trust.

The Constitution allows Unitholders to withdraw in limited circumstances. An investment in the Trust is to be considered illiquid. The Trust is to be considered a long term investment of seven years with the exit mechanism as outlined on page 16 of the PDS. The MPG Bulky Goods Retail Trust term rollover process is next due to occur in June 2028.

## NET TANGIBLE ASSETS

The net tangible assets (NTA) value disclosure gives investors information about the value of the tangible or physical assets of the Trust and is calculated as (Net Assets - Intangible Assets +/- other adjustments) / number of units on issue.

Based on the unaudited financial statements as at 31 March 2024, the provisional NTA of the Trust is at \$3.21 per unit.